



JUSTIN E. SMITH

G&M REALTY VENTURES, LLC
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SUMMARY

A Real Estate, Development, and Construction professional with over 20 years in the commercial real estate industry. Extensive experience providing Owner's Representative Construction Management Services developing and building major multifamily and student housing in the Bay Area and throughout the United States.

MAJOR MULTIFAMILY/STUDENT HOUSING EXPERIENCE

Relequity Enterprises, LLC - Founder/Principal

Relequity is a private real estate and equity firm providing commercial real estate investments for private and individual investors. Offering professional services in real estate acquisitions & development services for public, non-profit and private organizations.

Woosly Gardens – 65 Unit Multifamily Affordable Housing Development – Berkeley, CA

Led the development team through entitlements for a mass timber/CLT visionary multifamily 100% permanently affordable housing development in Berkeley California. A Zero Net Energy Building, the first of its kind, featuring a Solar Microgrid.

Hale Mahana – University of Hawaii - \$109M

Served as Owners Representative for the new construction of a 14-story residential building in Honolulu, HI serving the University community. The project included the 191 living units, 2 levels of parking with 5 core & shell retail spaces. This Type I project carried a \$109M project budget.

Greystar – Director of Construction - 2015 – 2022

Develop, manage and lead all Design/Construction Development efforts for multiple Student Housing Projects. Manage Pre-Development activities, contracts and relations for Entitlements, Architects, Consultants and Utilities. Manage budget, financial forecasts, and project reporting during Design & Construction process to Partners, Executives and Stakeholders. Ensure projects are completed meeting all Proforma metrics successfully.

EDUCATION

MBA, Finance & Investment, Ohio State University
BS, Construction Management, California Polytechnic State University, SLO